**IAM (Identity Access Management)**

IAM is decide the what leads want to the product and what we have to assign these are all decide by the IAM.

Here we have different types of options for leads.one is if lead want to particular product we will add that product on lead name . One more option is if any Another leads having different product ,if any lead asking same product or same plane for him also possible.

If a group of people having certain list of products ,if any lead will ask I want same list of products will join the lead in particular group .

Finally IAM it will give to the leads flexibility to select the products.

**BCRM(Business Customer Relationship management)**

In BCRM we have two major roles that is one BCRM admin ,BCRM user .The bcrm user create by bcrm admin .BCRM can create number of BCRM users .Here leads create by bcrm admin or bcrm user. While creating leads we will take basic details of leads .once adding the lead our list we will add GST number ,along with GST number we will attach NDA document. After we will send to the Risk and compliance team .

Risk and compliance team also verify the lead is details and GST number based on that they will mention different status like(Reject, on hold, progress , pending ).This process will happen in pending Approval module

Once R&C team approval the lead request they will become our client, It will show in My client module.

Note: Leads adding or Leads removing the complete process will happened by BCRM team Apart from BCRM no can add lead or nor can delete the lead.

**R&C (Risk and compliance)**

Once Leads added by the BCRM team they will send to the R&C team to verify the leads details and Business details .Here R&C team come to picture they will go to the leads details and business details they will verify the all the details and along with

They will verify the all the documents and They click the verify the verified option then it will show the verified tick mark .Once verified the all the documents and details of leads they will decide whether lead approval or rejection ,on hold ..etc.

Once verified if lead approval they will become our client. It will show in my client module .

Note: Leads verification done by R&C team only no one can verify the leads details.

**Reseller API testing**

Request :  *{{BASE1}}/bcrm-svc/api/v2/reseller/*  >{{BASE1}} it is global variable>value>> <http://qa-bcrm.neokred.tech:9070> .

Respond Body: {

"status": "OK",

"message": "Reseller created successfully",

"timestamp": "2024-06-10T05:42:20.594Z",

"data": {

"firstName": "murali",

"lastName": "k",

"middleName": " ",

"jobTitle": "QA",

"mobileNumber": "8765434567",

"email": "[murali456@neokred.tech](mailto:murali456@neokred.tech)",

"businessName": "other",

"source": "facebook",

"spocs": [

{

"spocName": "murali k",

"spocEmail": "[murali456@neokred.tech](mailto:murali456@neokred.tech)",

"spocUserId": "c4b70bbe-9849-400e-9301-cf614256b934",

"spocMobileNumber": "8765434567",

"spocJobTitle": "QA",

"status": "ACTIVE",

"createdAt": "2024-06-10T05:42:20.563Z",

"createdBy": {

"id": "da29311f-fec9-45b3-a373-ffc464d8c690",

"firstName": "murali",

"lastName": "k",

"\_id": "6666923ccfdeaf1686c8e2b0"

},

"\_id": "6666923ccfdeaf1686c8e2af"

}

],

"gstNumber": "28EPOHN7457V7Z7",

"companyAddress": "Jp nagar",

"businessCategory": "tading",

"businessWebsite": "www.trading.com",

"companyPan": "8809",

"tin": "32323",

"directorsName": "other",

"createdAt": "2024-06-10T05:42:20.563Z",

"updatedAt": **null**,

"createdBy": {

"id": "da29311f-fec9-45b3-a373-ffc464d8c690",

"name": "murali k"

},

"updatedBy": {

"id": **null**,

"name": **null**

},

"status": "INTALK",

"clientStatus": "RESELLER\_LEAD",

"userRefId": "c4b70bbe-9849-400e-9301-cf614256b934",

"gstVerifyStatus": "PENDING",

"note": **null**,

"industryType": "LOGISTIC",

"segment": "bangoloru",

"rncStatus": "NEWRESELLER",

"resellerOwner": {

"firstName": "jayau",

"lastName": "posddee",

"id": "234",

"date": "2024-06-10T05:42:20.570Z"

},

"assignedTo": {

"firstName": **null**,

"lastName": **null**,

"id": **null**,

"date": "2024-06-10T05:42:20.570Z"

},

"approvedBy": {

"id": **null**,

"name": **null**,

"approvedAt": "2024-06-10T05:42:20.570Z"

},

"viewedUsers": [],

"products": [

"collectbot"

],

"\_id": "6666923ccfdeaf1686c8e2ae",

"resellerId": "4875a819-4d76-4ea9-9d18-412de0f5109c",

"rncStatusUpdatedAt": "2024-06-10T05:42:20.570Z",

"rejectedBy": [],

"\_\_v": 0

}